# A.A.S. Management

# **CROWDER COLLEGE**

# **Management Program**

This program is designed to help students develop the business prowess and managerial "know-how" to become valuable assets to any company. Crowder's Associate of Applied Science in Management degree offers specialized instruction in accounting & finance, business law & economics, management, marketing and human resources. Students learn how to develop vital skills for administration and management including problem-solving, strategy & planning, communication & marketing, interpersonal relations and technology. Special emphasis is placed on preparing students for the challenges of management positions through active learning techniques, practical application of research methods, team projects, presentations and realworld internships.

# **Program Outcomes**

- Manage various business operations
- Use technology and software applications appropriate to business
- Apply basic business mathematic, economic, finance, and accounting principles
- Perform basic human resources functions
- Compare selected theories of management
- Control financial accounts and budgets
- Apply basic marketing and advertising principles
- Assess ethical issues in business situations
- Generate a business plan
- Recognize the impact of state and federal laws and regulations

# **Potential Careers**

- H.R. Manager/Specialist
- Marketing/Advertising Manager
- Administrative/Office Manager
- Sales, Agent, Business Services
- Customer Service Specialist
- Financial Manager/Specialist
- Business Manager
- Public Relations Mgr/Specialist

## Salary

For salary and wage information, visit missourieconomy.org or bls.gov

# Contact

Cynthia Quinly, Business Instructor 417-455-5754 cynthiaquinly@crowder.edu

For a Current Course of Study and Suggested Plan of Study, visit: http://www.crowder.edu/business

For our current catalog, visit: http://www.crowder.edu

# **CROWDER COLLEGE**

# Associate of Applied Science Management



Your business success depends largely upon your ability to analyze situations, devise appropriate strategies, follow through with your plans, and work effectively with others. The Management program at Crowder College is designed to provide students with a well-rounded education in business operations, personnel management, marketing, accounting, computer applications, and business law.

First Semester (Fall)		Hours	Third Semester (Fall)		Hours
COLL 101 ENGL 101 BSAD 121 BSAD 125 BSAD 150	College Orientation English Composition I* Business Math* Computer Applications Intro to Business	1 3 3 3 3	ACCT 201 BMGT 175 BSAD 108 BSAD 130 PLSC 103	Principles of Accounting I Management* Personal Finance Business Communications* Nat'l, State, Local Gov't (or PLSC 104 <b>TOTAL</b>	3 3 3 ) 3 15
ECON 201	Principles of Economics TOTAL	3 <b>16</b>	Fourth Com	ester (Spring)	
Second Sem ENGL 203 BMGT 200 BSAD 215 BSAD 230 SPCH 101	ester (Spring) Tech Report Writing* (or ENGL 102* Marketing Spreadsheets* Business Law Fundamentals of Speech* Approved Business Elective		ACCT 202 BSAD 103 BMGT 223 BMGT 285 BMGT 295 BMGT 290	Principles of Accounting II Professional Development Business Ethics Human Resources Mgmt (Spring only Business Mgmt Capstone (Spring only Management Internship <b>TOTAL</b>	
	TOTAL	17		TOTAL HOURS REQUIRED	64

#### \*Prerequisite required

# **Getting Started**

# **Complete an Application for Admission**

\$25 application fee must accompany your application. Applications may be completed online by clicking the Apply Now! link

#### Take a Placement Exam: COMPASS or ACT

COMPASS is a computerized placement exam that will help your academic advisor place you in the correct English, Reading and Math classes. Call (417) 455-5602 or any off-campus site to schedule a testing time. For more information concerning COMPASS, please visit our Web site.

## **Review the Schedule of Classes**

This will give you a chance to become familiar with the types of classes Crowder College has to offer. Check out the Course Schedules under the Academics tab on the "My Crowder" link.

# Enroll During Open Enrollment

Check the Web site or Announcements for current dates.

# **Provide Your Academic History**

Have your high school transcript or GED scores, plus any previous college transcripts, sent to our Records Office.

### **Make Payment Arrangements**

Payment arrangements must be made by the first day of regular enrollment: cash, payment plan, scholarship, financial aid. Apply for financial aid online at www.fafsa.gov, Crowder College School Code: 002459. All A+ Program and CAMP students must complete the FAFSA.

# **Financial Aid**

Various forms of financial aid are available to qualified students, including scholarships, loans and grants. Scholarship information and applications are available on the Crowder College Web site: www.crowder.edu. Students may complete the Free Application for Federal Student Aid online at: www.fafsa.gov